Bank Authorized Equipment Leasing & Financing Agents



Since 1986

Healthcare High Technology

- \* Broadcasting
  - \* Colleges
  - Industry
  - Municipal / Govt.

## VENDOR PROGRAMS- 3 MAIN TYPES DESIGNED TO HELP YOU SELL MORE!

Thank you for the opportunity to present our newest equipment leasing programs! Each program has it's own unique advantages to your firm and is available to you depending on the leasing volume you project. Each program includes our <u>"Investment Leasing Quotation Software</u>" for you to include with every quote you give, in addition to our <u>"Investment Leasing Continuing Education Courses"</u> to help your sales representatives learn more and more about how leasing increases sales and profits for your sales persons and your Company

	PROGRAM #1	<b>REFER-A-LEASE PROGRAM</b> You just call us with the company name, contact, and phone number on your pending sale and we will do everything else! We will immediately call your contact and (1) answer leasing and pricing questions, (2) get the credit information, (3) have the lease agreement signed, and of course,		
		Fed-X your check to you!		
$\square$	PROGRAM #2	SHARE-A-LEASE PROGRAM		
		You fill out the credit application as part of the selling process and fax it in		
		to our credit department and we will do everything else just as with the		
		"Refer-A-Lease Program".		
	PROGRAM #3	PRIVATE LABEL LEASE PROGRAM		
		This program works just like the "share-Lease Program" with the		
		following additional features;		
		(1) Your Company name appears as the leasing company name to give		
		your firm the maximum identity and control of your customer.		
		(2) You have your sales representative(s) present the lease agreement		
		to the customer for signature to speed and control the process.		
		(3) Your firm receives special "VIP" status in exchange for giving us a "first right of refusal" on all credit applications you have.		

Please telephone me regarding these programs so that I can show you how leasing can help increase your sales!

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